Imported units: These can be taken as additional skills sets. The newer units (without the A or B in the code) may be taken from the BSB Training Package.

BSBAUD402B Participate in a quality audit	BSBAUD402 Participate in a quality audit	Е	Equivalent
BSBCMM401A Make a presentation	BSBCMM401 Make a presentation	Е	Equivalent
BSBLED401A Develop teams and individuals	BSBLED401 Develop teams and individuals	Е	Equivalent
BSBMKG413A Promote products and services	BSBMKG413 Promote products and services	Е	Equivalent
BSBREL402A Build client relationships and business networks	BSBREL402 Build client relationships and business networks	Е	Equivalent
BSBRES401A Analyse and present research information	BSBRES401 Analyse and present research information	Е	Equivalent

Assessor Skill Set

Target Group	Individuals wishing to obtain the assessment competencies to assess according to AQTF requirements.	
Units	TAEASS401A	Plan assessment activities and processes
	TAEASS402A	Assess competence
	TAEASS403A	Participate in assessment validation
Pathway	The TAEASS units provide credit towards TAE40110 Certificate IV in Training and Assessment.	
Suggested form of words for Statement of Attainment	These units from TAE10 Training and Education Training Package when used with relevant vocational competencies, meet industry requirements for assessors.	

Enterprise trainer Skill Set

Target Group	Individuals who train others within a workplace. The training may be accredited or non-accredited. The role may involve some coaching at individual or small group level.	
Units	TAEDEL301A Provide work skill instruction	
	BSBCMM401A Make a presentation	
Pathway	These units are elective units and provide credit towards TAE40110 Certificate IV in Training and Assessment.	
Suggested form of words for Statement of Attainment	These units meet industry requirements for enterprise trainers.	

Enterprise trainer and assessor Skill Set

Target Group	Enterprise trainers and assessors working in an enterprise registered training organisation (RTO) or in an enterprise that works together with an RTO in an auspicing arrangement. These people deliver and assess nationally endorsed units or qualifications.	
Units	TAEASS401A	Plan assessment activities and processes
	TAEASS402A	Assess competence
	TAEASS403A	Participate in assessment validation
	TAEDEL301A	Provide work skill instruction
Pathway	These units provide credit towards TAE40110 Certificate IV in Training and Assessment.	
Suggested form of words for Statement of Attainment	These units from TAE10 Training and Education Training Package meet industry requirements for enterprise trainers and assessors.	

Workplace supervisor

Target Group	Supervisors and managers involved in developing the skills of their team. In particular these competencies are identified as essential skills for those engaged in supervising apprentices.	
Units	TAEASS301A	Contribute to assessment
	TAEDEL301A	Provide work skill instruction
	TAEDEL404A	Mentor in the workplace
Pathway	These units provide credit towards TAE40110 Certificate IV in Training and Assessment.	
Suggested form of words for Statement of Attainment	These units from TAE10 Training and Education Training Package meet industry requirements for mentoring apprentices and trainees.	